

Darrell Lee

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CERTIFICATIONS

AWS Cloud Practitioner Certificate

Apr 2026 - Apr 2029

Amazon Web Service

AWS Certified AI Practitioner

Feb 2026 - Feb 2029

Amazon Web Service

WORK EXPERIENCE

Stratova AI

Nov 2026 - Current

Presales Solutions Architect – AI Solutions and Project Management

- Managed regional AI, cloud, and partner-facing solution opportunities across ASEAN markets, including Singapore, Indonesia, Malaysia, Vietnam, Thailand, and the Philippines.
- Led & owned end-to-end client engagement from initial discovery to PoC/project execution, aligning business objectives, technical feasibility, scope, timelines, and commercial outcomes.
- Translated client requirements into solution scopes, delivery plans, high-level architectures, demo narratives, SOWs, proposals, and technical documentation.
- Coordinated with developers, engineers and delivery teams to estimate timelines, clarify requirements, manage build priorities, track progress, and ensure delivery remained aligned with agreed scope.
- Acted as the main client-facing coordinator during project execution, managing expectations, facilitating kickoffs, resolving requirement gaps, and keeping stakeholders aligned across business and technical teams.
- Designed high-level solution flows and architectures for AI agents, knowledge bases, document processing, forecasting, workflow automation, API integrations, and cloud-based implementations.
- Managed AWS/APN alliance activities including opportunity tracking, ACE submissions, Fund Requests, funding alignment, partner reporting, and opportunity follow-through.
- Served as event presenter/PIC for workshops and customer sessions, managing session flow, demos, use-case walkthroughs, stakeholder engagement, and speaking responsibilities.

The Adventus Consultants

Apr 2024 - Nov 2025

IT Project Manager

- Managed projects from scope to post-launch while optimizing profits through cost control and efficient execution.
- Handled multiple projects and development teams concurrently while maintaining timelines, quality and delivery.
- Involved in the full project life cycle, including pre-sales, client communication, sprint planning, post live support.
- Led scope alignment, requirement gathering, and created wireframes to reduce ambiguity and cut revision cycles.
- Established internal processes, supported ongoing maintenance, and handled billing to ensure cash flow and project continuity.
- Planned milestones and sprints, tracked progress, and stepped in to resolve blockers or scope issues early.
- Ensured teams understood requirements, had clear, prioritized tasks and deliverables aligned with timelines.
- Provided hands-on support for live products, diagnosing issues, handling bug fixes, and liaising with clients for ongoing and post-launch maintenance needs.
- Acted as an adhoc hands-on resource for development tasks, including resolving code issues and handling server related troubleshooting.

Talentvis / Trust Recruit

Jan 2023 - Feb 2024

Recruitment Consultant Roles

- Managed end-to-end recruitment processes across client requirements, candidate coordination, stakeholder communication, interview scheduling, offer management, and follow-ups.
- Built client-facing experience through account servicing, business development, requirement gathering, and consultative communication across multiple industries.

SKILLS

Development Languages, Frameworks, etc. (Python, Django, Tailwind, JavaScript, PostgreSQL etc.)

Development Tools and Platforms (AWS, APN, Cloudflare, Digital Ocean, Git, etc.)

Spoken Languages (English, Chinese, Malay, Cantonese)

EDUCATION

Multimedia University

Bachelor of Law (Honours)