

# Darrell Lee

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## CERTIFICATIONS

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### AWS Cloud Practitioner Certificate

Apr 2026 - Apr 2029

Amazon Web Service

### AWS Certified AI Practitioner

Feb 2026 - Feb 2029

Amazon Web Service

## WORK EXPERIENCE

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### Stratova AI

Nov 2025 - Current

Presales Solutions Architect – AI Solutions and Project Management

- Managed regional AI, cloud, and partner-facing solution opportunities across ASEAN markets, including Singapore, Indonesia, Malaysia, Vietnam, Thailand, and the Philippines.
- Led & owned end-to-end client engagement from initial discovery to PoC/project execution, aligning business objectives, technical feasibility, scope, timelines, and commercial outcomes.
- Translated client requirements into solution scopes, delivery plans, high-level architectures, demo narratives, SOWs, proposals, and technical documentation.
- Coordinated with developers, engineers and delivery teams to estimate timelines, clarify requirements, manage build priorities, track progress, and ensure delivery remained aligned with agreed scope.
- Acted as the main client-facing coordinator during project execution, managing expectations, facilitating kickoffs, resolving requirement gaps, and keeping stakeholders aligned across business and technical teams.
- Designed high-level solution flows and architectures for AI agents, knowledge bases, document processing, forecasting, workflow automation, API integrations, and cloud-based implementations.
- Managed AWS/APN alliance activities including opportunity tracking, ACE submissions, Fund Requests, funding alignment, partner reporting, and opportunity follow-through.
- Served as event presenter/PIC for workshops and customer sessions, managing session flow, demos, use-case walkthroughs, stakeholder engagement, and speaking responsibilities.

### The Adventus Consultants

Apr 2024 - Nov 2025

IT Project Manager

- Managed up to 7 concurrent projects and 4 development teams simultaneously, maintaining delivery quality across varying timelines and client requirements.
- Led architecture and end-to-end delivery of a full platform migration, rebuilding a web-based site builder into a dedicated code platform, serving as the bridge between client stakeholders and development teams on functional requirements, design decisions, and scope tradeoffs.
- Led full project lifecycle from pre-sales and scoping through sprint execution, UAT, and post-launch support.
- Authored comprehensive project documentation including SOWs and closure reports, while establishing standardized internal templates that streamlined cross-team handoffs and eliminated scope creep.
- Served as primary client liaison across all phases, including high-pressure delivery periods requiring extended availability to resolve blockers and manage stakeholder expectations.
- Coordinated closely with developers across multiple teams to clarify requirements, assign priorities, unblock issues, and keep delivery on track.
- Managed billing and payment follow-ups to ensure cash flow continuity across active projects.
- Provided hands-on support including code troubleshooting, bug triage, and server-level issue resolution.

### Talentvis / Trust Recruit

Jan 2023 - Sep 2023 / Oct 2023 - Feb 2024

Recruitment Consultant

- Managed end-to-end recruitment processes across client requirements, candidate coordination, stakeholder communication, interview scheduling, offer management, and follow-ups.
- Built client-facing experience through account servicing, business development, requirement gathering, and consultative communication across multiple industries.

## SKILLS

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**Languages & Frameworks:** Python, Django, Tailwind CSS, JavaScript, PostgreSQL

**Platform & Tools:** AWS, APN, Cloudflare, Digital Ocean, Git.

**Languages:** English, Chinese, Malay, Cantonese

## EDUCATION

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**Multimedia University**

*Bachelor of Law (Honours)*

*Graduated 2022*